



## **CHARLES A. SOULE, CTP**

### **Chairman**

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Charles Arthur Soule, CTP, "Charlie", is a turnaround practitioner with a long and successful career in turnarounds and workouts mostly of private companies. He has a persistent approach to solving the needs of the client and a dedication to quality and ethics. He is pleased and proud to be a longtime member and a strong supporter of the TMA. He recognized and supported the early efforts of the certification program and participated in the first class for accreditation as a CTP. He currently chairs the TMA committee on advanced education for certified turnaround practitioners.

Charlie graduated from Yale University in 1963 with a BA, majoring in economics. He served as a line officer in the U. S. Navy in the mid 1960's specializing in communications and intelligence. He received his MBA from Harvard in 1969, graduating with distinction.

In the early days of his career in the 1970's he managed a small business, growing it ten fold in ten years from near insolvency to profitability and success. During that time he participated in several workouts and turnarounds, the most visible of which was the Rosie O'Grady's and Church Street Station entertainment complex in Orlando. It became the second largest entertainment complex in Florida after Disney World.

In the mid 1980's Charlie started his own consulting firm and built it with several specialists. His numerous clients spanned many industries - plastics manufacturing, limousine service, auto parts warehouse and distribution, machine parts, gold refining and gold jewelry manufacturing, pressure vessel manufacturing, suspended access hoists, traveling photography and film laboratory. Some cases included divestitures and sales of private businesses. Likewise, he has extensive experience in Chapter 11 cases, achieving considerable success with confirmations and/or sales of assets in consort with stockholder objectives. He has also held interim manager positions with CEO and/or CFO responsibilities. Charlie believes these opportunities are a requirement for being an effective turnaround professional.

In 2001 Charlie joined with several other professionals of long-standing to make a professional presence in the Atlanta-Southeast area into a new firm - Aurora Management Partners. The firm with 11 members has already become one of the largest and most experienced in the Southeast. Previously in 1995 he had merged his practice with Gary Brooks and Raleigh Minor in Allomet Partners, Ltd. as a principal. The firm expanded to include offices in New York, Chicago, Atlanta and other cities, and Charlie became president of the firm.

Recent cases handled directly by Charlie include Chapter 11 reorganizations (and confirmations) of a large citrus grower and packer, a textile printer, and a medical supply firm. Consulting assignments have included modular building manufacturers, an environmental remediation firm, a boiler manufacturing firm, a mining company, a telecommunications roll-up, a HVAC roll-up, a large citrus processor, and a health care provider.

Charlie currently resides in Chattanooga with his wife Frankie and also maintains residences in Atlanta and Florida. He has contributed to his communities through active board memberships in both local companies and charities and service clubs.