



JAY P. "CHIP" AuWERTER, CTP **Managing Director**

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Chip joined Aurora Management Partners in 2007 as a Director to manage our Cleveland office and has since been promoted to Managing Director to serve Aurora's growing client base in the Great Lakes Region.

Prior to joining Aurora, Mr. AuWerter was with Glass & Associates in New York and most recently with The Pearce Group in Cleveland where he was Managing Partner with responsibility for a variety of operational turnarounds and restructurings. Since entering the turnaround and restructuring field almost 20 years ago, Chip has worked with over 50 clients providing advisory services or serving in interim management positions, including CEO, COO, CFO and CRO. He has also conducted business/operational assessments for over 30 companies. Chip has worked in a wide variety of industries, including healthcare, automotive, food, transportation, paper, plastics, consumer products and general industrial.

Prior to the turnaround field, Chip worked for Invacare Corporation, a \$1.5 billion medical products company, where he held positions as CFO and as SVP Operations. Prior to Invacare, he was a Management Consultant with Booz Allen & Hamilton, and he began his business career with Ford Motor Company where he was a Product Planner and then Car Product Line Manager.

Some of Chip's recent client engagements include:

- Receiver for a consumer services business;
- Receiver for a \$100 million roofing products company;
- Interim management for a \$250 million specialty healthcare services provider;
- Advisor to management and owners of a plastic injection molding business with operations in the U.S. and Mexico;
- CRO for a large regional full truckload carrier;
- Interim management for a specialty beef slaughter and fabrication business.

Chip graduated from Lafayette College with a B.S. in Industrial Engineering and received an M.B.A. from the Ross School of Business at The University of Michigan. He is a CTP (Certified Turnaround Professional) and a member of the Ohio Chapter of the Turnaround Management Association. He and his wife Janet have two sons and a daughter and when he's not helping Aurora clients, he enjoys biking, golf, tennis and bridge.